

Case Study:



Meeting Database Needs in the Medical Marketplace

Overview

Gespower New Technologies (GNT) is a leader in the medical software industry. Today, more than 450 customers depend on GNT's solutions in Switzerland, Belgium, France, Luxembourg and Russia. GNT's top selling medical software includes Medisoft, Labsoft and Savetime. These medical software programs were created to cater to the needs of medical professions by optimizing patient schedules and procedures, keeping track of medical billing and electronically



delivering laboratory reports, usually within an hour of patient testing. GNT continually enhances their software solutions. With this in mind, GNT chose to work with Birdstep Technology's embedded database,

RDM Server. Birdstep's database offered the dependability and speed that GNT had not found with other databases. "RDM Server's integrity, speed and ability to function without a database administrator convinced me that it would be the best database for our products," said GNT Development Manager, Francis Perrelet. "I really like that Birdstep RDM Server has been easy to use."

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Physicians' offices and hospitals are in the business of caring for people, not software. GNT knew that the key to their software solutions was an embedded database that was accurate, swift and self-maintained. They found their solution with Birdstep Technology.

The Challenge

In the medical industry, misinformation or errors can lead to life or death situations. GNT knew that the database they chose to use in Medisoft and Labsoft needed to be fool proof. Besides being accurate, the database also needed to

retrieve information quickly and function without any supervision. Historically, patient records and lab results were stored in paper charts, which consumed a large amount of space and made it difficult for office staff and physicians to easily access patient information. Each time a patient's records were needed, or new information needed to be added, someone would have to manually locate the chart and enter the new information, which could be a timely process. "The industry we work in calls for exact numbers and precise results," explained Perrelet. In order for GNT's medical solutions to be a success, the medical community needed to know that they could rely on GNT's software

The Solution

Birdstep Technology's RDM Server impressed Perrelet with its dependability, speed and freedom from a database administrator. "We cannot expect doctors' offices and hospitals to hire database administrators. They are in the business of healing people not computer bugs," commented Perrelet.



Birdstep RDM Server allows Medisoft, Labsoft and Savetime users to recover all their information after a system failure without a database administrator; along with supplying the accuracy and speed that GNT was searching for to com-

plete their software. Birdstep RDM Server's consistency and performance. According to Perrelet, "RDM Server has exceeded my expectations."

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- Perrelet, GNT Development Manager

Conclusion

GNT has been using RDM Server as the database for their medical software since 1999 and continues to be pleased with its performance. GNT's medical software, Medisoft and Labsoft, depend on RDM Server to store vital medical information and recall the information swiftly with complete accuracy. Medisoft, Labsoft and Savetime are a success in part due to the partnership between GNT and Birdstep Technology.

About Birdstep Technology

Birdstep Technology was founded in Oslo, Norway in 1996 and is traded on the Norwegian OTC market under ticker "BIRD". The company has approximately 80 employees in Oslo and Seattle. Birdstep's small footprint, high performance database technologies combined with its wireless roaming and access software enables companies to build innovative solutions for embedded systems and the Mobile Internet. Birdstep makes your information accessible anytime, anywhere, on any device and on any infrastructure. For more information, visit www.birdstep.com.